

Please note that effective May 1st, 2025, a 5% price increase and a 4.5% tariff surcharge will be applied to the net subtotal on all orders. This also pertains to all options, finish upcharges, freight surcharges and any other fees.

Yardage Requirements

COM yardage requirements shown in this price list are based on using fabric which is plain (i.e. non-directional) and a full 54" wide. Fabrics of narrower widths and/or that involve matching repeats will require additional yardage. Use the chart below to determine the necessary additional yardage for both directional fabrics and narrow width fabrics.

If you are using a printed or striped fabric with a repeat, use this table:

<u>Fabric Repeat</u>	<u>Increase COM Requirement by:</u>
4.9" and under	0%
5" – 10.9"	12%
11" – 15.9"	18%
16" – 20.9"	25%
21" and over	40%

Yardage requirements may be less than indicated on large quantity orders. Contact client services with specific chair quantities for exact yardage required.

If you are using a plain fabric less than 54" wide or a pattern that will be applied railroaded, contact client services for assistance, as additional yardage may be required. If you are using a plain fabric less than 54" wide or a pattern that will be applied railroaded, contact client services for assistance, as additional yardage may be required.

Upholstery Combinations

For fabric, vinyl or leather upholstery combinations, pricing will be calculated as follows:

- When combining two COM/COV/COL fabrics, or fabrics with the same grade, add \$120 List per unit.
- When combining three or more COM/COV/COL fabrics, or fabrics with the same grade, add \$150 List per unit.
- When combining different grades of fabric, price will be based on the highest grade specified.

Additional Fabric Programs

Refer to the current selection of fabric and leather presentation cards for a curated selection of textiles, coated fabrics and leather for upholstery. Along with these fabrics, Encore, in conjunction with the textile brands below, offers a comprehensive grade-in program to allow our customers to simplify the ordering of products and fabrics at one time.

Refer to the Textile Partner Program brochure or Grade-In/Approved Fabric Listing on the Encore website for current grades ranging from A to 8. To obtain pricing for patterns above a Grade 8, please contact our client services department at clientservices@encoreseating.com or 800.585.5957.

Patterns represented in the Textile Partner Program brochure reflect the full offering of our textile partners and may not be compatible with all products. Please contact client services or reference the Grade-In/Approved Fabric Listing online to verify that the selected fabric has been approved for your specification.

