

425-001-12-1 , Office Furniture and Files

Price Sheet

Respondent's Manufacturer Name:	Encore Seating Inc.
Manufacturer's Brand Name:	Encore
Product Type of Furniture:	All Products
Price List Name / Number / Date (be specific):	Encore Master Pricelist dated February 2018 & Supplemental Pricelist dated February 2019
Series Bid: Each series shall be listed separately by name and/or number.	All Products

Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
\$0 - \$25,000	57.70%	57.70%	Compliant
\$25,001 - \$50,000	58.70%	58.70%	Compliant
\$50,001 - \$75,000	59.70%	59.70%	Compliant
\$75,001 - \$100,000	60.70%	60.70%	Compliant
\$100,001 - \$200,000	61.70%	61.70%	Compliant
			Compliant
			Compliant
			Compliant
			Compliant
			Compliant

Additional Quantity Discounts:
None

Balanace-of-Line (if applicable)
Yes

Installation:

[Charges may be listed as cost per item, % of net cost of items, or negotiable per project. List any installation charges.]

Space Planning / Design Fees:

Negotiable Per Project

Shipping / Delivery Costs:

If net order value is less than \$1,200.00, a \$105 net freight charge is applied. If net order is over \$1,200.00, there is no freight surcharge

Section 6.1 Notes:

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form OR the State expects that there are no charges.

PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.