

**Customer's Own Material**

Encore allows customers to furnish their own upholstery material for any order. Please use Grade 1 pricing for COM fabrics and Grade 5 for COL leathers. Yardage requirements are indicated on the price list pages for each seating model.

All COM must be approved by Encore prior to scheduling. Collect shipments will not be accepted. Please furnish a sample cutting with the original purchase order so that identification can be verified.

COM's should be shipped prepaid to:

Encore Seating, Inc.  
 Attn: COM Department  
 5593 Fresca Drive  
 La Palma, CA 90623

Encore cannot be responsible for defects, color inaccuracies, dye or lot variations and other flaws and suggests our customers inspect fabrics before furnishing them. Under no circumstances will we assume responsibility for COM shortages, flaws or other such problems.

**Polyurethane**

Polyurethane fabrics and other PVC-free materials may be susceptible to "puddling" or comfort wrinkles over time. This is due to the inherent properties of the fabric and not an indication of inferior upholstery techniques. Please keep this in mind when selecting fabrics for upholstery.

**Fire Resistance**

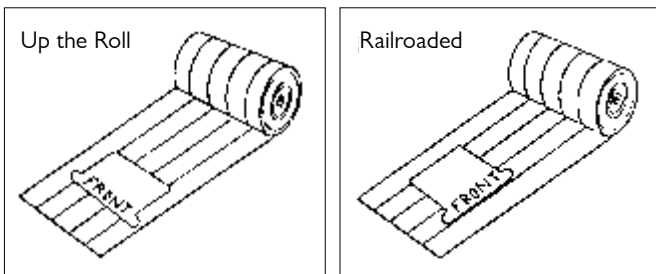
Encore manufactures all of its chairs to comply with California Technical Bulletin #117 (Cal TB 117). If Customer's Own Material (COM) is specified, Encore is not liable for said COM fabric's non-compliance with Cal TB 117.

Certain jurisdictions require the use of additional fire retardants such as regulation California Technical Bulletin #133 (TB 133). Most Encore products are available with the option to meet TB 133. Please refer to individual pages throughout this price list for specific models. When ordering, please clearly specify your request for TB 133 compliance and refer to specific product pages for upcharge.

**Fabric Application**

COM fabric is cut "up the roll" as a standard cutting procedure (see chart below). Customer must specify that the fabric be cut in another direction (i.e. "railroaded") if required.

It is imperative that all COM fabrics sent to Encore be "backed" with, at minimum, an acrylic or similar backing. We cannot be responsible for stretching of fabrics that are not backed subsequent to upholstery process.



**Yardage Requirements**

COM yardage requirements shown in this price list are based on using fabric which is plain (i.e. non-directional) and a full 54" wide. Fabrics of narrower widths and/or that involve matching repeats will require additional yardage. Use the chart below to determine the necessary additional yardage for both directional fabrics and narrow width fabrics.

If you are using a printed or striped fabric with a repeat, use this table:

Fabric Repeat	Increase COM Requirement by:
4.9" and under	0%
5" — 10.9"	12%
11" — 15.9"	18%
16" — 20.9"	25%
21" and over	40%

Yardage requirements may be less than indicated on large quantity orders. Contact Customer Service with specific chair quantities for exact yardage required.

If you are using a plain fabric less than 54" wide or a pattern that will be applied railroaded, contact Customer Service for assistance, as additional yardage may be required.

**Upholstery Combinations**

For fabric, vinyl or leather upholstery combinations, pricing will be calculated as follows:

When combining two COM, COV or COL fabrics:

- A \$45 List upcharge per unit will be applied to side, task, executive/conference seating and stools.
- A \$70 List upcharge per unit will be applied to lounge, love seat, sofa, bench and/or bariatric seating.

When combining two fabrics of the same grade:

- A \$45 List upcharge per unit will be applied to side, task, executive/conference seating and stools.
- A \$70 List upcharge per unit will be applied to lounge, love seat, sofa, bench and/or bariatric seating.

When combining two different grades of fabrics, price will be based on the highest grade specified.

**Additional Fabric Programs**

Encore offers a selection of its own fabrics and leathers for upholstery. Refer to the presentation cards offered in our commercial catalog. Along with these fabrics, Encore, in conjunction with Architex, Camira, Designtex, Maharam, Mayer, Momentum and Stinson, develops additional fabric programs to allow our customers to simplify the ordering of products and fabrics at one time. Please refer to the Textile Partner Program brochure or contact Customer Service for additional information.

